

## Message Text

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51

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

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R 301155Z APR 74

FM AMEMBASSY REYKJAVIK

TO USDOC WASHDC

INFO SECSTATE WASHDC 4481

UNCLAS REYKJAVIK 0595

E.O. 11652: N/A

TAGS: BEXP BDIS IC

SUBJECT: FAILURE OF U.S. FIRMS TO RESPOND: REQUEST FOR USDOC  
ASSISTANCE

REF: A) REYKJAVIK 552; B) REYKJAVIK 551

1. WE ARE RECEIVING AN INCREASING NUMBER OF REQUESTS FROM ICELANDERS UNABLE TO ELICIT RESPONSE FROM U.S. FIRMS WITH WHICH THEY ARE SEEKING TO DO BUSINESS. IN NUMBER OF CASES WE HAVE WRITTEN DIRECTLY TO U.S. FIRMS BUT ALMOST ALWAYS WITHOUT SUCCESS. WHILE IN SOME CASES ONLY SMALL AMOUNTS ARE INVOLVED, A BAD TASTE IS LEFT TOWARD ALL U.S. FIRMS AND IN COMMUNITY OF THIS SIZE WORD GETS AROUND QUICKLY. WE WOULD THEREFORE APPRECIATE THE ASSISTANCE OF USDOC IN CONTACTING THESE FIRMS, PREFERABLY BY PHONE.

2. REF A (OF APRIL 17) REFERS TO LOCAL FIRM WISHING TO PURCHASE FROM ITHACA GUN CO., ITHACA, N.Y. POSSIBLY COMMERCE HAS ALREADY ACTED ON THIS ONE. IF NOT, WE WOULD APPRECIATE KNOWING WHETHER U.S. FIRM HAS ANY INTEREST IN SERVING GROWING ICELANDIC MARKET.

3. ON FEBRUARY 14 ICELANDIC FIRM A. WENDEL LTD., P.O. BOX 1163, REYKJAVIK, PLACED ORDER NUMBER 11078 WITH INMARK, P.O. BOX 17326, DULLES INT. AIRPORT, WASHINGTON, FOR METAL DETECTION EQUIPMENT. U.S. FIRM HAS NOT REPLIED TO ORIGINAL ORDER NOR TO APRIL 8 CABLE FROM WENDEL. EQUIPMENT IS URGENTLY NEEDED BY LOCAL MUNICIPALITY.

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4. THE ICELANDIC

FIRM LANDIS H.F., P.O. BOX 1316, REYKJAVIK,  
HAS UNSUCCESSFULLY TRIED BY TELEX AND LETTER TO ELICIT RESPONSE  
FROM FEDDERS CORP., WORLD TRADE DIV., EDISON, N.J. TO REQUEST  
FOR TWO TANK AND REDUCER HOSES, PART NUMBER 37-0365, REF 29,  
FOR A NORGE DRY CLEANING MACHINE, MODEL 013-323. CONTACT AT  
FEDDERS IS B. GIORDANO.

5. MR. FREDRIK BREKKAN OF ICELANDIC FIRM ICE-RESCUE, P.O.  
BOX 65, REYKJAVIK HAS POSSIBLE ORDERS FOR \$10,000 AMBULANCE AND  
\$20-30,000 MOBILE BLOOD UNIT BUT HAS BEEN UNABLE TO GET REPLY  
TO LETTER AND CABLE ASKING QUOTES AND DELIVERY DATE FROM MEDICAL  
COACHES INC., ONENOTA, N.Y., TEL 607-432-1333.

6. ICELANDIC FIRM I. GUDMUNDSSON & CO., P.O. BOX 585, REYKJAVIK,  
IN FEBRUARY 1973 RETURNED FOR REPAIR SEVEN BROKEN FISHING RODS  
TO ORIGINAL MANUFACTURER, COLUMBIA PRODUCTS, COLUMBIA, S.  
CAROLINA. FOR SOME UNEXPLAINED REASON, RODS ENDED UP IN ATLANTA  
WHERE W.G. CARROLL & CO., 222 PONCE DE LEON AVE., N.E.  
(APPARENTLY A CUSTOMS BROKER) IS DEMANDING \$150 TO COVER SERVICES  
CHARGES PLUS DUTY. WHY THERE SHOULD BE ANY DUTY WHATSOEVER IN  
THIS SITUATION, WHY GOODS DID NOT CLEAR CUSTOMS IN NEW  
YORK WHERE THEY ORIGINALLY ENTERED THE U.S., AND WHY THEY WERE  
SENT TO ATLANTA RATHER THAN COLUMBIA WE ARE UNABLE TO EXPLAIN  
TO LOCAL FIRM. CONTACT AT W.G. CARROLL IS MRS. LANETTE HODGES,  
AT COLUMBIA PRODUCTS MR. GEORGE HILL (TEL 803-754-7000), AT  
ICELANDIC FIRM MR. HAUKUR BACHMAN.

7. ICELANDIC FIRM THVOTTAHUSID FONN, LANGHOLTSVEGI 113,  
REYKJAVIK, HAS BEEN TRYING SINCE OCTOBER 1973 TO OBTAIN  
OPERATING AND MAINTENANCE INSTRUCTIONS AND SPARE PARTS LIST FOR  
DRYER MODEL D-4242, SERIAL NUMBER 578 MADE BY W.M. CISSELL MFG.  
CO., LAUNDRY MACHINERY DIVISION, P.O. BOX 1143, LOUISVILLE,  
KENTUCKY. EMBASSY HAS WRITTEN TWICE, CHAMBER OF COMMERCE TWICE,  
WITHOUT RESULTS.

8. PER REF B, WE ARE STILL IN NEED OF ADDRESS HEAD OFFICE SHAKEY'S  
PIZZA.  
IRVING

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 APR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974REYKJA00595  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740102-0934  
**From:** REYKJAVIK  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1974/newtext/t1974042/aaaaabmm.tel  
**Line Count:** 98  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
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**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** A) REYKJAVIK 552; B) REYKJAVIK 551  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 12 SEP 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <12 SEP 2002 by BryanSD>; APPROVED <02 JAN 2003 by shawdg>  
**Review Markings:**

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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FAILURE OF U.S. FIRMS TO RESPOND: REQUEST FOR USDOC ASSISTANCE  
**TAGS:** BEXP, BDIS, IC  
**To:** COM  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005